

RWJ Partners' Project ECHO Introduction to Medicaid 2.0 Participants

A collaboration across the state of New Jersey to support the improvement of care for Vulnerable Populations













Project ECHO Background



Sanjeev Arora, M.D., a liver disease specialist was frustrated that thousands of New Mexicans with hepatitis C could not get the treatment they needed. The clinic where he worked was 1 of only 2 in the entire state that treated the disease.

Dr. Arora created Project ECHO in 2003 so that primary care clinicians could treat hepatitis C in their own communities.

Over the years, research has shown that Project ECHO participants demonstrate (click on links for corresponding studies):



Increased Self-Efficacy
Increased Competency
Increased Knowledge
Increased National Guidelines Adherence
High Program Satisfaction
Equal quality of care and patient results as specialists



Today, Project ECHO operates 92 hubs for nearly 45 diseases and conditions in 30 states and 15 countries outside the U.S., including sites within the Department of Defense healthcare systems.



Project ECHO Model



The Project ECHO model is changing the world fast. This program for lifelong medical learning and collaborative practice is helping to build a Culture of Health by linking primary care clinicians with specialist care teams, to deliver quality treatment to patients with complex, chronic disease. Project ECHO enables people in medically underserved areas to receive the care they need where they live, from providers they know.

Click on picture to see video

Source: https://youtu.be/Faz3O1cIDMU

Project ECHO Model

A "Hub" of specialists telementor "Spokes" of primary care and mid-level providers on disease-specific "Clinics" over 6-12 months. The model creates a learning collaboration.

Weekly 1.5 Hour clinic sessions consist of:

- (1) Case Presentations by Spokes
- (2) Hub Recommendations
- (3) 15-minute Expert-led Education Module



Arora S, Geppert CM, Kalishman S, et al: Acad Med. 2007 Feb;82(2): 154-60 NEJM: 364: 23, June 9-2011, Arora S, Thornton K, Murata G



RWJ Partners' Implementation

- 1. Target Audience: Vulnerable Populations identified through FQHCs, Medicaid ACOs, Primary Care Providers (Adult and PEDS) serving Medicaid and Dual Eligible patients
- 2. Target ECHO Clinics: Survey Providers and Managed Care Providers to determine identified areas of need and level of interest
- **3.** Target Hub Participants: Recruit from across the state and create interdisciplinary teams
- 4. Recruit Providers through Networks of PCPs (Peds, FQHCs, MMCOs)
- **5. Curriculum:** Build on success, targeted at complex case management with demonstrated value to the providers
- 6. Create a Community of Learners:
 Extend Value to the Practices &
 Convene a Yearly Learning Collaborative
- 7. Engage Plans and State in Sustainability Evaluation

Results from Pediatricians Surveyed in NJ:

14 Practices surveyed
5 of 14 multi-site practices
5 of 14 with multiple physicians

Interest Level

7 definite interest

3 some interest

4 sites not interested

Preference for Meeting

AM time slot

1 hour

Pediatric Practice Priorities

- 1. ADHD
- 2. Autism
- 3. Pediatric Mental Health
- 4. Pediatric Medical Complexity
- 5. Pediatric Asthma

No Others Recommended



Implementation Timeline

Q0 January- May 2016	Q1 June- August	Q2 September- November	Q3 December- February	Q4 March- May	Q5 June- August	Q6 September- November	Q7 December- February	Q8 March- May 2018
Planning	Contract Period (2 years)							
	Recruit		Recruit		Recruit		Recruit	
	HUB PREP	Clinic 1-1 (October-September)				Clinic 1-2 (September-May)		
	Recruit		Recruit		Recruit		Recruit	
	HUB PREP	Clinic 2-1 (October-September)				Clinic 2-2 (September-May)		
		Recruit		Recruit		Recruit		
		HUB PREP	Clinic 3-1 (November-October)				Clinic 3-2 (November-May)	
Learning Collaborative			LC				LC	

Clinic 1: **Hepatitis C**

Projected Launch Date – Thursday, October 6th (based on achieving a quorum of providers)

Clinic 2: Autism: Birth to Age 21

Projected Launch Date – Tuesday, October 4th (based on achieving a quorum of providers)

Clinic 3: Advanced Endocrinology

Projected Launch Date - TBD



Autism ECHO Hub & Curriculum

Anna Malia Beckwith, MD Elvira Downs, MD System of Care Melissa Smith, M.S., CCC-SLP, C/NDT Joanne Hunt, OTD, OTR/L

Developmental Pediatrician Psychiatrist Representative Speech-Language Pathologist Occupational Therapist

Month 1: Early identification of Autism Spectrum Disorder (ASD)

Week 1: Screening tools for ASD in primary practice

Week 2: Behavioral "Red Flags"

Week 3: Communication "Red Flags"

Week 4: Open/Requested Topic

Month 2: Psychopharmacologic interventions - Part 1

Week 1: Overview of medications used to treat behavioral challenges of ASD

Week 2: Stimulant/Non-stimulant treatments for ADHD symptoms/impulsivity

Week 3: Stimulant/Non-stimulant treatments for ADHD symptoms/impulsivity

Week 4: Open/Requested Topic

Month 3: Psychopharmacologic interventions- Part 2

Week 1: Mood stabilizing agents for emotional liability

Week 2: SSRIs for anxiety/obsessive-compulsive symptoms

Week 3: Atypical antipsychotics for aggression/irritability

Week 4: Open/Requested Topic

Month 4: Behavioral interventions - Part 1

Week 1: Overview of Applied Behavior Analysis (ABA)

Week 2: Use of ABA to modify behaviors in ASD

Week 3: Approach to feeding refusal

Week 4: Open/Requested Topic

Month 5: Behavioral interventions- Part 2

Week 1: Approach to self-stimulatory behavior

Week 2: Approach to new/undesirable activity

Week 3: Social stories and social skills groups

Week 4: Open/Requested Topic

Month 6: Language impairment

Week 1: Communication disorders in ASD

Week 2: Augmentative communication interventions: PECS, Proloquo2Go

Week 3: Pragmatic language interventions

Week 4: Open/Requested Topic

Month 7: Educational needs

Week 1: Early Intervention Week 2: Interpreting the IEP

Week 2: Interpreting the ter
Week 3: School-based interventions for challenging behaviors

Week 4: Open/Requested Topic

Month 8: Community resources

Week 1: Parental supports

Week 2: Recreational activities

Week 3: Safety interventions

Week 4: Open/Requested Topic

Month 9: Co-morbidities- Part 1

Week 1: Overview of sensory processing disorder

Week 2: Sensory processing interventions

Week 3: Sleep disorders

Week 4: Open/Requested Topic

Month 10: Co-morbidities- Part 2

Week 1: Genetic testing in ASD/ Intellectual disability

Week 2: Genetic syndromes associated with ASD

Week 3: Feeding disorder/GI complaints

Week 4: Open/Requested Topic

Month 11: Autism across the lifespan

Week 1: Puberty and sexuality

Week 2: Transition to adult services

Week 3: Guardianship

Week 4: Open/Requested Topic

Month 12: Fact and fiction of alternative interventions for ASD

Week 1: Vitamins, other supplements, and dietary modification

Week 2: Therapies

Week 3: Vaccination and ASD

Week 4: Open/Requested Topic



Benefits of Project ECHO Model

Improved Quality & Safety

Rapid Learning & Best Practice Dissemination

Reduced Variations in Care

Access for Underserved Populations

Workforce Training & Force Multiplier

Demonopolized Knowledge

Improved Professional Satisfaction & Retention

Supports Medical Home Model

Cost-effective Care

Prevented Cost of Untreated Disease

Integration of Public Health into Treatment



Thank you!

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